

757-842-6497 WWW.JLOSC.COM

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Thank you for your interest in becoming a J&L Oil Separator Co. Authorized Dealer. We are committed to offering the very best quality parts at a reasonable price. We stand behind our products supporting all our customers and pride ourselves in excellent customer service.

Please visit our website, www.JLOSC.com for a complete listing and details on all our products.

To become a J&L Oil Separator Co. Authorized Dealer, you must have an automotive related business currently registered within the state of the primary business location. To set up an account, please review all information included in this document and complete application. If your business was not already verified and you prefer to receive a price list prior to completing application, please email us your proof of business (business license or state resale certificate).

PRICING:

The items on the Dealer Price List are the ONLY products included in the dealer program. Any other items purchased will NOT be at your discounted rate and/or applied to a buy-in order. Please contact us if you have any questions on any other items that are not included on the price list.

Wholesale Dealer Price Level (WD): To qualify for WD pricing, you must place a buy-in order that includes a minimum of 20 J&L OSC products (complete kits only). Once a buy-in order has been placed, you will remain at the WD price level on all future orders.

Drop Ship: No customer drop ship service is available directly through J&L Oil Separator Company. For accounts looking to drop ship, we suggest signing up with Turn 14 Distribution www.Turn14.com or take advantage of Summit Racings A-tech program. www.Summitracing.com

SHIPPING:

Standard Shipping:

Within Continental US: UPS Ground or USPS for small packages

Alaska, Hawaii, Puerto Rico: USPS Priority Mail or UPS Ground (you must request preference)

APO/FPO: USPS Priority Mail

Canada: USPS Priority Mail International, Priority Mail Express International, or UPS Standard Delivery (you must request preference)

Outside Continental US and Canada: USPS Priority Mail International or Priority Mail Express International (restrictions apply, contact us prior to submitting order to confirm we ship to specific country).

*Stocking orders totaling 50+ Units qualify for FREE shipping (within Continental US only). Stocking orders will be shipped either UPS Ground or via Truck Freight. Shipping method will be determined by J&L Oil Separator Company.

If expedited shipping is needed, please call to discuss options and fee. (757) 842-6497

ADVERTISING POLICIES:

eBay, Amazon and all other "Online Marketplaces": Dealer sales are not permitted at online marketplaces such as Amazon, eBay or Walmart.com.

Minimum Advertised Pricing: We (J&L Oil Separator Company) strictly enforce our Minimum Advertised Pricing (MAP) on all our products. We are committed to protecting the value of the brand and all our dealer's profit margins. Customers should purchase from you vs another dealer for what you add to the transaction in terms of service and availability, not the lowest price. We require all resellers to advertise our products at or above MAP price as listed on Dealer Price List.

"Sales": J&L Oil Separator Company will announce any and all "sales" on our product line. "Sales" are not allowed unless initiated by J&L Oil Separator Company.

Packages: When any J&L Oil Separator Company product is "bundled" or "package priced", the total price cannot be lower than J&L Oil Separator Company MAP + second product MAP – 10%. Example: If you are selling an intake & oil separator package and the J&L Oil Separator Company MAP is \$159 and the intake MAP is \$400, you have a total of \$559. You cannot advertise the package lower than 10% less than the total, which in this case is \$503.10. If we see package prices lower than MAP+MAP-10% we will contact the other company involved and the Authorized Dealer will be subject to appropriate action.

Internet/Web Forums: J&L Oil Separator Company monitors social media outlets for MAP violators. Statements such as: "Priced too low to advertise" or "PM, Call, Text for best pricing" or "We will beat any J&L OSC dealer price!" is a violation of our MAP policy and that dealer is subject to appropriate action. ONLY MAP pricing may be quoted in "threads" promoting J&L OSC products and services.

For Sale & Classified sections: "New" (unused) J&L Oil Separator Company products cannot be advertised in the for sale sections of web forums below MAP pricing.

BEHIND THE SCENES SALES AND UNDER CUTTING: These practices will not be tolerated. If you are asked to meet or beat a J&L OSC Authorized Dealer's "behind the scenes" price, send us the screen shot.

Additionally, all resellers are required to use the J&L OSC name or logo on our products listed online or in ads. Failure to abide by our advertising policies will result in closure of your account.

In the event of a MAP Violation:

1st offense – A warning to the reseller in question, citing the MAP violation, requiring immediate review and adherence to our MAP policy.

2nd offense – Account suspension, length to be determined by J&L OSC.

Additionally, all resellers are required to use the J&L OSC name or logo on our products listed online or in ads. Failure to abide by our advertising policies will result in closure of your account.

RETURNS: Returns will be subject to a 10%-25% restocking fee depending on situation and condition of the part that is returned. Please contact us prior to returning to discuss situation and to obtain a return authorization number.

WARRANTY: J&L Oil Separator Company products are warranted to be free of defects in materials and workmanship for the life of the original RETAIL purchaser, subject to the limitations contained within our Lifetime Satisfaction Guarantee. Please visit our website for the full terms of the Guarantee. www.JLOSC.com/warranty

DISCLAIMER: J&L Oil Separator Co., makes no warranties whatsoever, expressed, or implied, oral or written to any purchasers, except the warranty above. J&L Oil Separator Co. hereby specifically excludes from any implied warranty of merchantability or implied warranty of incidental, secondary, or consequential damages of any kind whatsoever. All purchasers and users of products manufactured by J&L Oil Separator Co., agree to hold harmless and indemnify J&L Oil Separator Co. from any and all claims arising from their use. Failure to receive notice of any or the limitations contained in this disclaimer shall not serve to extend liability to J&L Oil Separator Co., for any claims arising out of the use of its products.

CARB: All Oil Separators are NOT CARB Exempt and not for legal sale or use in the state of CA or any other states adopting CA emission standards that require a CA Executive Order (EO) number. Any orders placed for J&L OSC Oil Separators with a CA ship to address will be cancelled.

California Proposition 65: California Proposition 65 is more widely known as the "Safe Drinking Water and Toxic Enforcement Act". It requires notice for goods and services sold or distributed to and in the State of California. Specifically, it requires a warning to be included in marketing, sales and packing materials of items that may contain potentially harmful chemicals such as crystalline silica or lead known to cause cancer or reproductive toxicity.

There are approximately 900 chemicals on the Proposition 65 list. J&L OSC and our suppliers cannot reasonably test every component of every product used in the manufacture and assembly of our offerings, thus we have chosen to globally utilize these warning methods and statements as per the State of California regulations.

All J&L Oil Separator Company product packaging will have a warning label affixed to the packaging. The label will contain the verbiage necessary to comply with Prop 65 guidelines. As a dealer/reseller of J&L Oil Separator Company products, you must not remove these labels prior to sale to the end user.

All J&L OSC products are proudly MADE IN THE USA.

Please email (<u>info@JLOSC.com</u>) or call (757-842-6497) if you have any questions. Our business hours are Mon-Fri, 8am-5pm ET. We look forward to doing business with you!

Jay, Lisa and Team J&L OSC